



IGEL ADVANCED SERVICES

IGEL Production Pilot

Proving the Value of IGEL with a Production-Ready Pilot

Sometimes, seeing a great demo or even running a Proof of Value (POV) is not enough to make a decision on your edge operating system choice. When you've realized that your organization contains unique technical elements that must be thoroughly vetted and that your decision hinges on seeing IGEL work in the "real world", the IGEL Production Pilot offering is your best option.

With an IGEL Production Pilot, you get the full experience of being an IGEL customer BEFORE making a larger investment. The best part? When the pilot is complete, the kinks have been worked out, and you're ready to invest further in IGEL, your Pilot environment is designed from the ground-up with Production in mind. It's ready to go.





IGEL Production Pilot

Proving the Value of IGEL with a Production-Ready Pilot

WHAT'S INCLUDED:

- A highly trained IGEL subject matter expert/Technical Relationship Manager (TRM)
- Resource availability for up to 3 months
- Up to 40 work-hours during the period
- 3 months of IGEL Priority Support
- 100 IGEL Workspace Edition licenses (Valid up to 3 months)
- ROI/TCO calculations to show the value of the IGEL solution to your business

What value does it provide?

During the Pilot, the IGEL subject matter expert/TRM will help and guide you through a proven deployment methodology. Here are some of the key elements:

- Assist in creating an architectural design based on an assessment of the technical and business needs
- Deploy and build the environment

- Configure and customize the environment
- Conduct user testing and collect feedback
- Cross-train and educate staff
- Create “as-built” documentation

QUESTIONS?

Should you have any questions about our services, contact the IGEL Advanced Services team directly:

USA: advancedservices-na@igel.com

EMEA: advancedservices-emea@igel.com

