MAVERICK

EUC



AVIATOR & EUC CHANGE AGENT

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IN THE HIGH-STAKES WORLD OF IT SERVICES, CONTRACT EUC MAVERICKS

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Each year IGEL awards the title of **EUC MAVERICK** to IT PROFESSIONALS at the top of their game.

## **\* MAV STATS \***

NAME: LeRoy Vanek OCCUPATION: IT

visionary, a.k.a. "EUC Disruptor" NUMBER OF YEARS IN TECHNOLOGY/EUC: 15+

years FIRST JOB: Subway Sandwich Artist™ HOMETOWN: A farm outside of Jefferson, Ohio FIRST CAR: Ford Ranger FAVORITE FOOD: Italian

### **FAVORITE SAYING:**

"The only way to do great work is to love what you do." ~ Steve Jobs **HOBBIES:** Piloting a

small plane

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# EUC MAVERICK: LEROY VANEK

"I always tell my customers their first priority should be to provide value to the end user and decrease the friction caused by the endpoint. They can't do that without IGEL OS." ~ LeRoy Vanek" ~ LeRoy Vanek

For more than a decade, LeRoy Vanek has been deploying EUC hardware and software, including endpoint operating systems (OS). "In all my years of doing this, I have found the missing link to a good user experience is always the endpoint OS," says LeRoy. "When you don't get this piece of the puzzle right, things don't work as expected end users will inevitably point fingers at their hardware."

#### Don't fly blind

LeRoy recalls an experience with a customer that was about to scrap an EUC deployment until they met IGEL. "This customer was using the LG All-in-Ones with the Windows Embedded OS," he says. "Yet, their team was spending so much time managing endpoints it had become an administrative nightmare. I introduced them to IGEL OS and all of that changed when they realized that it wasn't the hardware that was the issue – it was the OS."

#### Flying high

LeRoy shares the story of one customer who had deployed IGEL as part of a digital transformation. They were so happy with the experience that they told him their previous supplier, Dell Wyse, could take their solution elsewhere. **"This truly validated the value of IGEL OS. There is nothing comparable in my opinion."** 

#### My wingman always has my back

LeRoy appreciates the opportunities he's had to expand his knowledge of IGEL. Through the IGEL Academy, he has earned the IGEL Certified Engineer (ICE) and IGEL Certified Architect (ICA).

IGEL delivers on flexibility, integrations and security. Those are the three things that keep me and my customers coming back."



WHAT'S AN EUC MAVERICK? EUC Mavericks are at the very top of their game "CHALLENGING EVERYTHING" in the delivery of cutting-edge IT services. LeRoy was inducted by IGEL into the EUC MAVERICKS HALL OF FAME in August 2022.