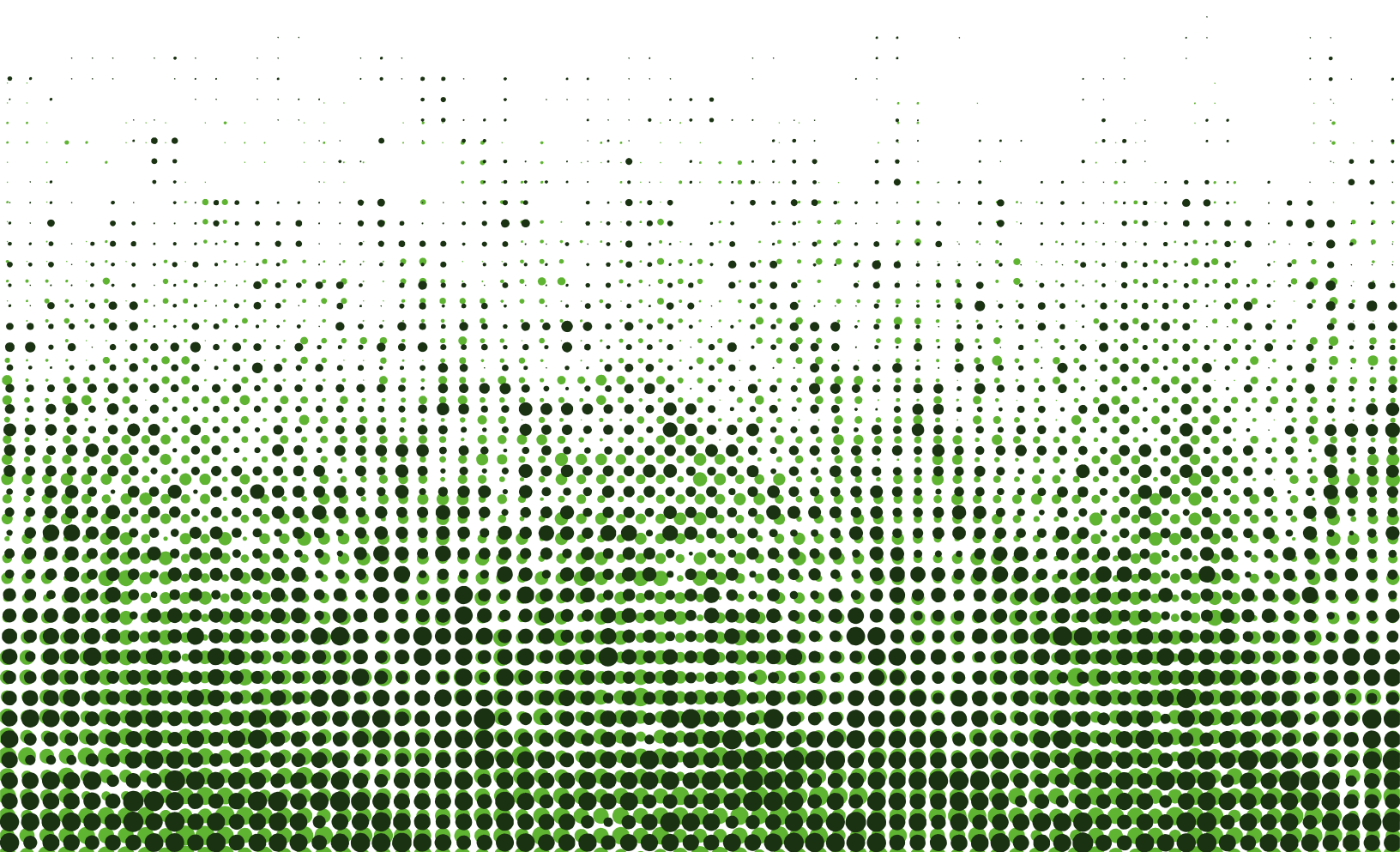


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Benefits of a ComputerVault and IGEL Solution

Maximizing Virtual Desktop Efficiency



Introduction

In the fast-paced world of technology, businesses are constantly seeking innovative solutions to enhance their IT infrastructure, boost productivity, and improve overall efficiency. Two powerful players in the field, ComputerVault and IGEL, have come together to provide an exceptional combination that promises to streamline operations and drive down costs. In this blog post, we'll explore the benefits of integrating ComputerVault and IGEL for virtual infrastructure and endpoint management.

ComputerVault, a leading name in virtual infrastructure, has rigorously tested and certified IGEL for seamless integration into its ecosystem. This partnership offers a range of exciting possibilities for businesses looking to optimize their virtual desktops and application servers. IGEL has been validated for use with ComputerVault Virtual Infrastructure and the CyberFront solution, allowing customers to choose the solution that best fits their unique needs.

For IGEL customers who prefer not to venture into the cloud, ComputerVault Virtual Infrastructure provides an ideal solution. By implementing ComputerVault alongside IGEL, businesses can significantly reduce their Total Cost of Ownership (TCO) and enhance their Return on Investment (ROI) for virtual desktops and application servers. This means you can enjoy the benefits of virtualization without being tied to cloud services.

For those organizations that wish to maintain their existing virtualization or cloud infrastructure while still enjoying the perks of a high-performing virtual desktop, the combination of CyberFront with IGEL is the ultimate solution. CyberFront, when paired with IGEL, caters to the needs of businesses seeking top-tier virtual desktop performance.

Customer Value

In a time where data breaches and cyber threats are a constant concern, businesses need to maintain a robust security posture. A ComputerVault and IGEL deployment bolsters the security of your endpoint and Hyperconverged Infrastructure (HCI) platform strategy. By ensuring that your virtual infrastructure is fortified, you can rest easy knowing your data and applications are protected.

One of the most significant advantages of pairing ComputerVault and IGEL is the combined Managed Service model. This collaboration eliminates the need to recruit and train administrators for both Partners and End Customers. Instead, you can rely on a dedicated team to manage your virtual infrastructure and endpoint needs efficiently.

IGEL Channel Partners can now resell ComputerVault as a bundled package with a recurring revenue model. What's more, there are no Partner Fees, and no additional certifications are needed to start selling ComputerVault. This opens up new revenue streams for IGEL Channel Partners, enhancing their offerings and ultimately benefiting their clients.

The synergy between ComputerVault and IGEL offers a range of benefits for businesses looking to optimize their virtual infrastructure and endpoint management. Whether you're seeking to reduce costs, improve security, or enhance the virtual desktop experience, this partnership has something to offer. With managed services and revenue opportunities for Channel Partners, the ComputerVault and IGEL combination is a win-win for the world of IT.

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