NEW TECH SPARKS GROWTH AMBITIONS:

MSPS PRIORITIZE EXPANDING SOLUTION OFFERINGS AND 75% EXPECT BUSINESS GROWTH

New Offerings for MSPs

A recent report highlights the growing importance of technology adoption and strategic planning for Managed Service Providers (MSPs) as they seek business growth. It also underscores the challenges MSPs face, including a skills gap, regulatory pressures, and evolving revenue expectations. In this context, ComputerVault can serve as a valuable solution.

Expanding Solution Offerings: As over 75% of MSPs consider expanding their solution offerings crucial for growth, ComputerVault provides a technology solution that allows MSPs to diversify their service portfolio. It offers secure virtualization and private cloud services, enabling MSPs to offer scalable, cost-effective solutions to their clients.

Data Security and Compliance: Given the increasing regulatory pressures and the shift towards ESG standards, ComputerVault's technology ensures data security and compliance. It provides a secure environment for data storage and processing, helping MSPs and their clients meet data protection and regulatory requirements.

Advanced Technologies: As MSPs anticipate growth in areas like data analytics, artificial intelligence/machine learning, and augmented reality/virtual reality, ComputerVault is equipped to support these technologies. It enables MSPs to provide cutting-edge solutions to their clients, staying competitive in a rapidly changing technology landscape.

Skills Development: Addressing the skills gap, ComputerVault seat license including all installation and deployment as well as all ongoing administration and support of ComputerVault software. Eliminating all barriers of entry for MSPs and their customers to adopt the technology.

Expansion into Vertical Markets: ComputerVault's cloud and virtualization solutions enable MSPs to expand into new vertical markets by providing a high performing, cost effective platform catering to diverse business needs.

In conclusion, the report highlights the pressing needs and challenges for MSPs in today's technology landscape. ComputerVault's technology solutions align with these needs, making it a valuable resource to support MSPs' growth, overcome challenges, and navigate the evolving industry. It enables MSPs to diversify their offerings, ensure data security and compliance, leverage advanced technologies, and address the skills gap, making it an ideal solution for MSPs seeking growth and success.

ComputerVault is a Digital Transformation Platform designed to address the prominent issues facing organizations: IT Modernization, Cybersecurity & Managed Service Models. ComputerVault takes an infrastructure-centered approach by deploying Virtual Desktops, Virtual Servers, with built-in Cybersecurity on-premises or in a colocation facility. We offer an annual fixed-cost seat license for cost predictability and IT expenditure control.

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