

Cisco's HCI Departure: Exploring Migration Options and Costs

PRESENTED BY
ComputerVault

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Navigating the Post-Cisco HCI Landscape

The recent announcement by Cisco to discontinue its Hyper-Converged Infrastructure (HCI) product line has sent shockwaves through the IT industry. Many organizations that relied on Cisco for their data center solutions are now facing a compatibility nightmare.

Cisco, recognizing the need to address the concerns of its HCI customers, released a 55-page technical white paper outlining the migration process to a new Nutanix platform. This process requires significant expenditures on contract labor and additional licensing costs to compensate for the end-of-life product. While the white paper provides a roadmap, it doesn't necessarily guarantee a smooth and cost-effective transition.

ComputerVault offers a solution that can rapidly deploy an on-premises server cluster at a significantly reduced cost, accomplishing this feat within a matter of days. Furthermore, ComputerVault provides invaluable support and collaborative planning with your existing IT staff to ensure a seamless migration of workloads. What sets ComputerVault apart is its commitment to delivering 24x7 post-deployment administration and support, all conveniently bundled as part of the seat license package.

Reducing Risk and Disruption



Speedy Deployment

Migrating from Cisco's HCI can pose significant challenges, notably the downtime and disruption it might cause. Fortunately, ComputerVault presents a solution to this issue. With the capability of expeditiously deploying a Cisco server cluster in a matter of days, downtime is kept to a minimum, guaranteeing seamless business continuity.



Cost-Efficiency

In Cisco's 55-page technical white paper detailing the migration process, they emphasized the considerable expenses associated with acquiring additional licensing and contract labor. Conversely, ComputerVault provides a budget-friendly alternative that can potentially save millions of dollars, enabling you to redirect these funds to other pressing IT initiatives.



Easy Migration

A strategy that involves close collaboration with the customer's IT team is recommended to facilitate a smooth migration process. This approach ensures a seamless transition, minimizing the chances of data loss and downtime.



Reliable Support

Following deployment, ComputerVault continues to offer around-the-clock support, administration, upgrades, and patches. These services come at no extra cost to the end-user and are integrated into the annual seat license's pricing.

With the discontinuation of Cisco's HCI product line, businesses are faced with a challenging decision. They could either pursue Cisco's intricate migration path, incurring substantial expenses and uncertainties, or choose an alternative that provides cost-effectiveness, speed, and leverages the existing IT team.

ComputerVault stands out from the rest by providing 24x7 post-deployment administration and support, incorporated as part of the seat license package. As companies navigate through this transitional period, ComputerVault's solution offers a beacon of hope with efficiency, cost savings, and steadfast support, ensuring a seamless transition into the future of data center solutions.



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Facing a compatibility nightmare as Cisco discontinues its HCI product line? They suggest a complex migration path to Nutanix with significant costs, leaving VMware users in a tough spot.

ComputerVault offers a cost-effective solution by quickly setting up an on-premises Cisco server cluster within days. Working closely with your existing IT team to ensure a smooth workload migration process. Plus, our seat license includes 24x7 post-deployment administration and support.

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#HCI #hyperconverged #ComputerVault